

# CS 316: Utility

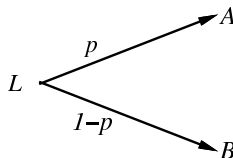
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Winter 2023



- An agent chooses among **prizes** ( $A$ ,  $B$ , etc.) and **lotteries**, i.e., situations with uncertain prizes

Lottery  $L = [p, A; (1 - p), B]$



- Notation:

$A \succ B$        $A$  preferred to  $B$

$A \sim B$       indifference between  $A$  and  $B$

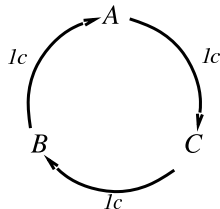
$A \succsim B$        $B$  not preferred to  $A$



- Preferences of a rational agent must obey constraints
  - Rational preferences  $\Rightarrow$  behavior describable as maximization of expected utility
- Constraints:
  - **Orderability**:  $(A \succ B) \vee (B \succ A) \vee (A \sim B)$
  - **Transitivity**:  $(A \succ B) \wedge (B \succ C) \Rightarrow (A \succ C)$
  - **Continuity**:  $A \succ B \succ C \Rightarrow \exists p [p, A; 1 - p, C] \sim B$
  - **Substitutability**:  $A \sim B \Rightarrow [p, A; 1 - p, C] \sim [p, B; 1 - p, C]$
  - **Monotonicity**:  $A \succ B \Rightarrow (p \geq q \Leftrightarrow [p, A; 1 - p, B] \succsim [q, A; 1 - q, B])$



- Violating the constraints leads to self-evident irrationality
- For example an agent with intransitive preferences can be induced to give away all its money
  - If  $B \succ C$ , then an agent who has  $C$  would pay (say) 1 cent to get  $B$
  - If  $A \succ B$ , then an agent who has  $B$  would pay 1 cent to get  $A$
  - If  $C \succ A$ , then an agent who has  $A$  would pay 1 cent to get  $C$





- **Theorem** (Ramsey, 1931; von Neumann and Morgenstern, 1944): Given preferences satisfying the constraints there exists a real-valued function  $U$  such that

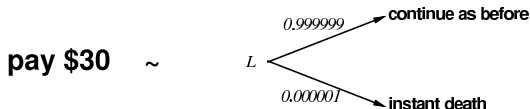
$$U(A) \geq U(B) \Leftrightarrow A \succsim B$$

$$U([p_1, S_1; \dots; p_n, S_n]) = \sum_i p_i U(S_i)$$

- **MEU principle**: Choose the action that maximizes expected utility
- Note: an agent can be entirely rational (consistent with MEU) without ever representing or manipulating utilities and probabilities
  - E.g., a lookup table for perfect tictactoe



- Utilities map states to real numbers. Which numbers?
- Standard approach to assessment of human utilities:  
Compare a given state  $A$  to a **standard lottery**  $L_p$  that has
  - “best possible prize”  $u_{\top}$  with probability  $p$
  - “worst possible catastrophe”  $u_{\perp}$  with probability  $(1 - p)$
- adjust lottery probability  $p$  until  $A \sim L_p$



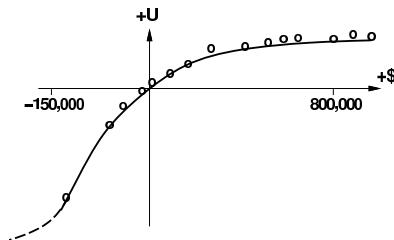


- **Normalized utilities**:  $u_{\top} = 1.0$ ,  $u_{\perp} = 0.0$
- **Micromorts**: one-millionth chance of death
  - useful for Russian roulette, paying to reduce product risks, etc.
- **QALYs**: quality-adjusted life years
  - useful for medical decisions involving substantial risk
- Note: behavior is **invariant** with respect to positive linear transformation

$$U'(x) = k_1 U(x) + k_2 \quad \text{where } k_1 > 0$$

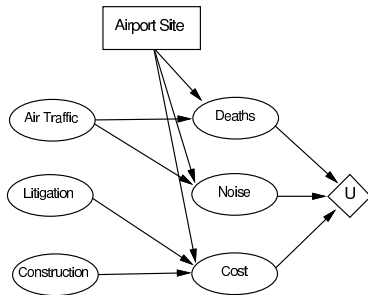
- With deterministic prizes only (no lottery choices), only **ordinal utility** can be determined, i.e., total order on prizes

- Money does **not** behave as a utility function
- Given a lottery  $L$  with expected monetary value  $EMV(L)$ , usually  $U(L) < U(EMV(L))$ , i.e., people are **risk-averse**
- Utility curve: for what probability  $p$  am I indifferent between a fixed prize  $x$  and a lottery  $[p, \$M; (1 - p), \$0]$  for large  $M$ ?
- Typical empirical data, extrapolated with **risk-prone** behavior:





- Add **action nodes** and **utility nodes** to belief networks to enable rational decision making

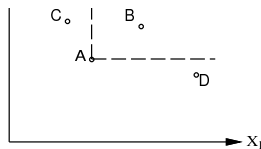


- Algorithm:  
For each value of action node:  
    compute expected value of utility node given action, evidence  
Return MEU action

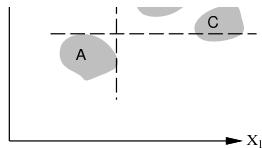


- How can we handle utility functions of many variables  $X_1 \dots X_n$ ? E.g., what is  $U(\text{Deaths}, \text{Noise}, \text{Cost})$ ?
- How can complex utility functions be assessed from preference behaviour?
  - Idea 1: identify conditions under which decisions can be made without complete identification of  $U(x_1, \dots, x_n)$
  - Idea 2: identify various types of **independence** in preferences and derive consequent canonical forms for  $U(x_1, \dots, x_n)$

- Typically define attributes such that  $U$  is **monotonic** in each
- Strict dominance**: choice  $B$  strictly dominates choice  $A$  iff  
 $\forall i \ X_i(B) \geq X_i(A)$  (and hence  $U(B) \geq U(A)$ )



Deterministic attributes



Uncertain attributes

- Strict dominance seldom holds in practice

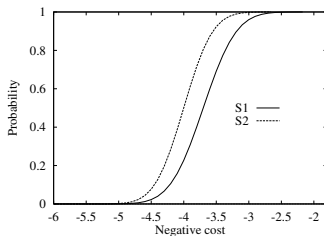
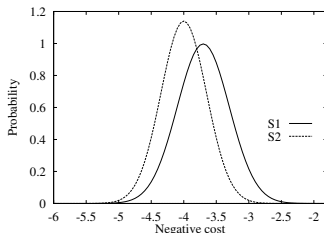
- Distribution  $p_1$  **stochastically dominates** distribution  $p_2$  iff

$$\forall t \quad \int_{-\infty}^t p_1(x) dx \leq \int_{-\infty}^t p_2(x) dx$$

- If  $U$  is monotonic in  $x$ , then  $A_1$  with outcome distribution  $p_1$  stochastically dominates  $A_2$  with outcome distribution  $p_2$ :

$$\int_{-\infty}^{\infty} p_1(x) U(x) dx \geq \int_{-\infty}^{\infty} p_2(x) U(x) dx$$

- Multiattribute case: stochastic dominance on all attributes  $\Rightarrow$  optimal





- Stochastic dominance can often be determined without exact distributions using **qualitative** reasoning
  - E.g., construction cost increases with distance from city  
 $S_2$  is further from the city than  $S_1$   
 $\Rightarrow S_1$  stochastically dominates  $S_2$  on cost
  - E.g., injury increases with collision speed
- Can annotate belief networks with stochastic dominance information:  
 $X \xrightarrow{+} Y$  ( $X$  positively influences  $Y$ ) means that for every value  $\mathbf{z}$  of  $Y$ 's other parents  $\mathbf{Z}$ :

$$\forall x_1, x_2 \quad x_1 \geq x_2 \Rightarrow \mathbb{P}(Y|x_1, \mathbf{z}) \text{ stochastically dominates } \mathbb{P}(Y|x_2, \mathbf{z})$$



- $X_1$  and  $X_2$  **preferentially independent** of  $X_3$  iff preference between  $\langle x_1, x_2, x_3 \rangle$  and  $\langle x'_1, x'_2, x_3 \rangle$  does not depend on  $x_3$
- E.g.,  $\langle \text{Noise}, \text{Cost}, \text{Safety} \rangle$ :  
 $\langle 20,000 \text{ suffer}, \$4.6 \text{ billion}, 0.06 \text{ deaths/mpm} \rangle$  vs.  
 $\langle 70,000 \text{ suffer}, \$4.2 \text{ billion}, 0.06 \text{ deaths/mpm} \rangle$
- **Theorem** (Leontief, 1947): if every pair of attributes is P.I. of its complement, then every subset of attributes is P.I. of its complement: **mutual P.I.**.
- **Theorem** (Debreu, 1960): mutual P.I.  $\Rightarrow \exists$  **additive** value function:

$$V(S) = \sum_i V_i(X_i(S))$$

$$V(\text{noise}, \text{cost}, \text{death}) = -\text{noise} \times 10^4 - \text{cost} - \text{deaths} \times 10^{12}$$

- Hence assess  $n$  single-attribute functions; often a good approximation



- Need to consider preferences over lotteries:  
**X** is **utility-independent** of **Y** iff  
preferences over lotteries **X** do not depend on **Y**
- Mutual U.I.: each subset is U.I of its complement  
 $\Rightarrow \exists$  **multiplicative** utility function:  
$$U = k_1 U_1 + k_2 U_2 + k_3 U_3$$
$$+ k_1 k_2 U_1 U_2 + k_2 k_3 U_2 U_3 + k_3 k_1 U_3 U_1$$
$$+ k_1 k_2 k_3 U_1 U_2 U_3$$
- Routine procedures and software packages for generating preference tests to identify various canonical families of utility functions



- One of the most important part of decision making: **know what questions to ask**
- Idea: compute value of acquiring each possible piece of evidence Can be done **directly from decision network**
- Example: buying oil drilling rights
  - Two blocks  $A$  and  $B$ , exactly one has oil, worth  $k$
  - Prior probabilities 0.5 each, mutually exclusive
  - Current price of each block is  $k/2$
  - Consultant offers accurate survey of  $A$ . Fair price?
- Solution: compute expected value of information
  - = expected value of best action given the information
  - minus expected value of best action without information
  - Survey may say “oil in  $A$ ” or “no oil in  $A$ ”, prob. 0.5 each
  - =  $[0.5 \times \text{value of “buy } A \text{” given “oil in } A \text{”}$
  - +  $0.5 \times \text{value of “buy } B \text{” given “no oil in } A \text{”}] - 0$
  - =  $(0.5 \times k/2) + (0.5 \times k/2) - 0 = k/2$





- Current evidence  $E$ , current best action  $\alpha$
- Possible action outcomes  $S_i$ , potential new evidence  $E_j$

$$EU(\alpha|E) = \max_a \sum_i U(S_i) P(S_i|E, a)$$

- Suppose we knew  $E_j = e_{jk}$ , then we would choose  $\alpha_{e_{jk}}$  s.t.

$$EU(\alpha_{e_{jk}}|E, E_j = e_{jk}) = \max_a \sum_i U(S_i) P(S_i|E, a, E_j = e_{jk})$$

- $E_j$  is a random variable whose value is *currently* unknown  
 $\Rightarrow$  must compute expected gain over all possible values:

$$VPI_E(E_j) = \left( \sum_k P(E_j = e_{jk}|E) EU(\alpha_{e_{jk}}|E, E_j = e_{jk}) \right) - EU(\alpha|E)$$

(VPI = value of perfect information)



- **Nonnegative**—in *expectation*, not *post hoc*

$$\forall j, E \quad VPI_E(E_j) \geq 0$$

- **Nonadditive**—consider, e.g., obtaining  $E_j$  twice

$$VPI_E(E_j, E_k) \neq VPI_E(E_j) + VPI_E(E_k)$$

- **Order-independent**

$$VPI_E(E_j, E_k) = VPI_E(E_j) + VPI_{E, E_j}(E_k) = VPI_E(E_k) + VPI_{E, E_k}(E_j)$$

- Note: when more than one piece of evidence can be gathered, maximizing VPI for each to select one is not always optimal

⇒ evidence-gathering becomes a **sequential** decision problem

- a) Choice is obvious, information worth little
- b) Choice is nonobvious, information worth a lot
- c) Choice is nonobvious, information worth little

